

# Sandra De Vito Bieri

lic. iur., LL.M.,  
Attorney at law, Partner, Managing Partner,  
Delegate of the Board of Directors, Member of the  
Board of Directors



## LANGUAGES:

German  
English  
French  
Italian

## OFFICE:

Zurich

## PHONE:

+41 58 258 10 00

## TO THE ONLINE PROFILE:



## E-MAIL:

sandra.devito@bratschi.ch

## Vita

Sandra De Vito Bieri has worked in the field of civil litigation (including white collar crime where the strategy of a case calls upon) and national as well as international arbitration for 25 years.

She also advises companies as well as members of management and boards of directors in extensive administrative and criminal investigations including internal investigation proceedings.

Her clients include companies and entrepreneurs mainly in the financial, industrial, energy, telecoms and commodities sectors. She advises on disputes arising from M&A transactions, licensing and joint venture agreements, agency agreements, purchase agreements, production and construction projects. Sandra De Vito Bieri has acted as chairperson, party and sole arbitrator and counsel in more than 100 arbitrations, mainly in ICC, Swiss Rules, VIAC and ad hoc arbitrations as well as in domestic arbitrations and has supervised more than 40 arbitrations in her capacity as a member of the Court of Arbitration of the Swiss Arbitration Centre.

# **Professional background**

- Managing Partner, Bratschi (since 2021)
- Partner at Bratschi (since 2012)
- Partner at Rohner Attorneys-at-Law (2009-2012)
- Associate at Altenburger LTD legal + tax, Zurich (2007-2009)
- Associate at Bär & Karrer AG, Litigation / Arbitration department (2000-2006)
- In-house counsel in the legal department of a globally active biotechnology company (2004)

# **Training**

- LL.M. from the London School of Economics and Political Science (2003)
- Admitted to the bar (2000)
- Study at the University of Zurich (lic. iur.) (1998)
- Study at the Robert Schuman University in Strasbourg, France (D.E.A.) (1995)

# **Reference cases**

- Chairperson in ICC proceedings between a German and French party concerning the purchase of metal components for the construction of a loading platform
- Chairperson in ICC proceedings between a German party and an Eastern European state concerning service/software contracts
- Counsel in ICC proceedings regarding the sale of commodities
- Co-arbitrator in Swiss Rules proceedings regarding a dispute related to the construction of an industrial plant in the Ukraine
- Sole arbitrator in ICC proceedings regarding a dispute related to an aviation agreement
- Co-counsel in ICC proceedings regarding claims of an agent against a company in Germany related to a project in the Middle East
- Sole arbitrator in Swiss Rules proceedings in a dispute between a company from Cyprus and a Swiss company related to a contract for services of a platform shipment
- Counsel in an ICC proceeding concerning the construction of hydroelectric power plants
- Counsel in an investment treaty arbitration against the Kosovar State
- Sole arbitrator in Swiss Rules proceedings regarding a sales representation agreement between an Italian and a German company
- Counsel in an ICC proceeding regarding disputes in the telecom industry over agency agreement
- Chair of the arbitral tribunal in an ICC proceeding between a Polish and a German company regarding supply contract in a large-scale shipbuilding project
- Representation of private investors in national and international cryptocurrency fraud schemes, external asset managers, pyramid schemes
- Representation of a member of the group management in an administrative criminal investigation
- Representation of several members of the board of directors of a financial institution in an administrative investigation
- Management of an internal investigation in a major construction company

## **Other activities**

- Member of the Special Committeee of the Swiss Arbitration Center (formerly Swiss Chambers' Arbitration Institution) (2020 - 2022)
- Co-Head Bratschi Arbitration Practice Group (2012-2021)
- Member of the Court of Arbitration of the Swiss Arbitration Center (formerly Swiss Chambers' Arbitration Institution SCAI) (2012-2020)
- Organizer of the yearly Conference on International Arbitration of the Europe Institute of the University of Zurich (2013 - 2019)
- Lecturer at the Schweizerische Richterakademie (2013-2015)
- Vice-President of the Arbitration Committee of AIJA (2010-2013)
- Co-founder of the Arbitration Forum – by ASA local groups
- Co-founder of the «Innovation Conference on International Arbitration» of SCAI
- Lecturer at the Zurich University of Applied Sciences as part of the CAS Paralegal course (2004-2008)
- Figures in the ICC National Committee (Switzerland) list of arbitrators

## **Awards**

- recommended as «Arbitration Counsel» by Chambers Global (2024)
- recommended as «Arbitration Counsel» by Chambers Europe (2024)
- Sandra De Vito Bieri is appreciated by peers and clients for being «a very calm and focused lawyer, who is also extremely responsive, and identifies the relevant issues quickly». Who's Who Legal (2023)
- recommended as «Thought Leaders – Switzerland – Arbitration 2023» von Who's Who Legal (2023)
- recommended as «Thought Leaders – Switzerland – Commercial Litigation 2023» von Who's Who Legal (2023)
- WWL Arbitration 2023: «Sandra is highly professional and a very talented practitioner», «she is hardworking, responsive, accurate and tenacious»
- recommended as «Switzerland - Best Arbitrators: International Arbitration» by Leaders League (2022)
- recommended as «Arbitration Counsel» by Chambers Global (2022)
- Chambers Global (2022) says: «Sandra De Vito Bieri represents clients in commercial disputes in the IT, construction and manufacturing sectors.» A satisfied client reports: «She is an excellent practitioner with impressive knowledge of arbitration proceedings» and adds: «She is a very customer-oriented legal expert who guides the client to find the most reasonable solutions taking into account the legal, business and commercial aspects.»
- Who's Who Legal Switzerland, Who's Who Legal Arbitration and Who's Who Legal Litigation cite Sandra De Vito Bieri as follows: «Sandra De Vito Bieri is praised for her expertise and dedication in various directories and is esteemed and recommended by her clients as a leading expert.»
- recommended as «Arbitration Counsel» by Chambers Europe (2022)
- recommended as «Switzerland - Arbitration 2022» by Who's Who Legal (2022)
- recommended as «Switzerland - Commercial Litigation 2022» by Who's Who Legal (2022)
- Sandra De Vito Bieri stands out as «very talented and hands-on practitioner» «an excellent reputation in Zurich and beyond». Who's Who (2022)
- With over 20 years of experience in the field, Sandra De Vito Bieri is «well versed in resolving complex disputes arising from M&A transactions, joint venture agreements and large-scale construction projects». Who's Who (2022)
- recommended as «Thought Leaders – Switzerland – Arbitration 2021» by Who's Who Legal (2021)
- recommended as «Thought Leaders – Arbitration 2021» by Who's Who Legal (2021)

- Sandra De Vito Bieri is a «brilliant and very solution-oriented practitioner with vast experience litigating in complex M&A disputes and criminal investigations» Who's Who (2021)
- Sandra De Vito Bieri is a «very skilled, diligent and persuasive first-rate arbitrator», «very dynamic and quick thinker», «highly recommended; wonderful personality and brilliant when it comes to cases». (2021)
- recommended for «Dispute Resolution - Litigation» by Legal500 (2021)
- Legal500: «Working with Sandra DeVito Bieri is a pleasure, because she is an experienced and reliable partner with the ability to present the complex legal issues in the most comprehensive and business-friendly way.» (2021)
- Chambers Global (2021) says: «Sandra De Vito Bieri represents clients in commercial disputes in the telecommunications, media and tourism sectors.» Interviewees highlight her experience in arbitrations, before describing her as a «very efficient practitioner, very quick and nice to work with».
- Legal500: «Sandra De Vito Bieri is an experienced lawyer and the recommendations provided by her are precise, reliable and always on time.» (2020)
- Chambers Global (2020) says: «Sandra De Vito Bieri of Bratschi Ltd. represents clients in contractual arbitrations, acting for both respondents and claimants. Interviewees report that she "provides quick and good-reasoned advice and was able to produce very good working results despite time constraints." She has a number of clients from the technology and telecommunications sectors.»
- recommended as «Dispute Resolution - Arbitration Counsel» by Chambers Europe (2020)
- Sandra De Vito Bieri is «a really outstanding practitioner» who wins glowing praise for her «very structured, strategic and hands-on Approach». One peer remarks: «She has a great grasp of the business behind cases.» (2020)
- Sandra De Vito Bieri «is a reliable practitioner and a results-achiever who goes the extra mile for her clients as counsel». (2020)
- Sandra De Vito Bieri achieves significant recognition from Swiss peers this year for her superb arbitration practice. She is highlighted as «a very talented practitioner with a lot of experience». (2019)
- Sandra De Vito Bieri is endorsed as «one of the best arbitrators in Switzerland» by peers, who describe her as «highly experienced and pragmatic arbitration practitioner». (2019)
- Sandra De Vito Bieri is «one of the best lawyers in Switzerland» according to sources who consider her «very impressive as counsel» as well as «a top choice for arbitrator». (2018)
- She is a «focused and accessible practitioner» who wins praise for her skills as «a great case strategist». (2018)
- recommended for «Dispute Resolution - Litigation» by Legal500 (2018)
- Legal500: «The brilliant and straight-to-the-point Sandra De Vito is a team player and understands the balance between cost and the requested results.» (2018)
- She is «very engaged, proactive and organised in the arbitration field». (2017)
- «Sandra De Vito Bieri works extremely diligently; she has very good availability and a superb sense for the commercial aspects of a case.» (2017)
- In 2017, she was included in the GAR and Who's Who Legal Future Leaders in Arbitration category and Leaders League gave her a «Highly Recommended» rating for Commercial Litigation in the same year.

# **Memberships**

- Member of ASA (Swiss Arbitration Association)
- Member of the Swiss and Zurich Bar Associations
- Member of ArbitralWomen
- Member of Deutsche Institution für Schiedsgerichtsbarkeit DIS
- Member of Liechtensteinisches Institut für Schiedsgerichtsbarkeit LIS

# **Expertise**

Employment Law, Commercial Law, Conflicts of Laws, Mediation, Pharmaceutical Law, Litigation, Arbitration, Debt Enforcement and Bankruptcy Law, Contract Law, White Collar Crime

# **Practice Groups**

Compliance and Investigations, Litigation and Debt Collection, Arbitration, White Collar Crime

# **Industry groups**

International Practice, Telecom and Energy

# **Publications**

## **Women in the legal profession – celebrating changemakers**

De Vito Bieri Sandra., in: Anwaltsrevue, 3/2024, S.115-116

## **Nachwort zu «Heimatland - Die Bundesverfassung und die schönsten Seiten der Schweiz»**

De Vito Bieri Sandra, in: Mägli Martin, Lachen SZ, 2023

## **Business Development in der Anwaltspraxis**

De Vito Bieri Sandra, in: Podiumsdiskussion bei Advestra mit Felix Ehrat, 21. Juni 2022

## **Fraud and corruption**

De Vito Bieri Sandra, Bahner Liv, in: Barton Legum (ed.), The Investment Treaty Arbitration Review, 6th Edition, London 2021

## **Interim and Partial Awards**

De Vito Bieri Sandra and Fresquet Thibault, in: bratschi arbitration blog, March 15, 2021, administered by Renninger Silvia and Bahner Liv

## **Do claims to performance constitute investments in ICSID arbitrations?**

De Vito Bieri Sandra and Bahner Liv, in: bratschi arbitration blog, January 15, 2021, administered by Renninger Silvia and Bahner Liv

## **A new partnership - the cooperation between the Institution for IT and**

## **Data Dispute Resolution (ITDR) and the Swiss Chambers' Arbitration Institution (SCAI)**

De Vito Bieri Sandra and Aliotta Elisa, in: bratschi arbitration blog, October 15, 2020, administered by Renninger Silvia and Bahner Liv

## **Ombudsman / Mediation Organ for Financial Services Providers in Switzerland**

De Vito Bieri Sandra and Weber Rolf H., in: bratschi arbitration blog, September 15, 2020, administered by Renninger Silvia and Bahner Liv

## **SCAI und die Swiss Rules - Dispute Resolution mit Marktverständnis**

De Vito Bieri Sandra, in: SCAI Swiss Chambers Arbitration Institution - ITDR Launch Event, 8. September 2020

## **Updates to the Swiss Lex Arbitri**

De Vito Bieri Sandra and Keist Ramona, in: bratschi arbitration blog, August 15, 2020, administered by Renninger Silvia and Bahner Liv

## **Schiedsgerichtsbarkeit und Wirtschaftsmediation**

De Vito Bieri Sandra zusammen mit Renninger Silvia, in: Helbig Lichtenhahn Verlag (Hrsg.), Ein Panorama der Rechtsfragen zur Corona-Krise, Basel 2020, S. 483

## **Energy Arbitration**

De Vito Bieri Sandra and Fresquet Thibault, in: bratschi arbitration blog, June 15, 2020, administered by Renninger Silvia and Bahner Liv

## **Questions and Answers on Legal Issues in International Arbitration surrounding the COVID-19 Pandemic**

De Vito Bieri Sandra, Vucurovic Anton, Fresquet Thibault, Bahner Liv and Renninger Silvia, in: bratschi arbitration blog, April 15, 2020, administered by Renninger Silvia and Bahner Liv

## **Erben und vererben: Transparentes Handeln hilft!**

De Vito Bieri Sandra und Glatthard Niklaus, in: Kuoni Mueller & Partner Newsletter, 28. Mai 2020

## **Kommentierung Art. 83, 85 - 92 KVG, Besondere Bestimmungen zum Verfahren und zur Rechtspflege**

De Vito Bieri Sandra, in: Blechta Gabor-Paul/Colatrella Philomena/Ruedi Hubert/Staffelbach Daniel (Hrsg.), Basler Kommentar zum Krankenversicherungsgesetz und Krankenversicherungsaufsichtsgesetz, Basel 2020

## **Evidence in Arbitration and Production of Documents - Action by Stages**

De Vito Bieri Sandra, in: ITOTAM - Istanbul Arbitration Days - Turkish-Swiss Arbitration Forum, 18. November 2019

## **Arbitration and ICT conflicts – a match? Yes, and there is more to come!**

De Vito Bieri Sandra and Näf Markus, in: bratschi arbitration blog, November 15, 2019, administered by Renninger Silvia and Bahner Liv

## **Life After the Award – Practical insights on section 102 para. 1 of the Swiss Federal Tribunal Law**

De Vito Bieri Sandra and Gard Etienne, in: bratschi arbitration blog, September 16, 2019, administered by Renninger Silvia and Bahner Liv

## **Art and Arbitration - A perfect Marriage?**

De Vito Bieri Sandra and Bahner Liv, in: bratschi arbitration blog June 18, 2019, administered by Renninger Silvia and Bahner Liv

## **Corruption and Arbitration – How should arbitrators deal with suspected corruption cases in pending arbitration proceedings?**

De Vito Bieri Sandra and Jud Daniel, in: bratschi arbitration blog Mai 15, 2019, administered by Renninger Silvia and Bahner Liv

## **Arbitrating Trust Disputes in Switzerland**

De Vito Bieri Sandra and Aliotta Elisa, in: bratschi arbitration blog March 15, 2019, administered by Renninger Silvia and Bahner Liv

## **Updated ICC Guidance Note - Publication of awards and conflict disclosure requirements by arbitrators with respect to non-parties – Going too far?**

De Vito Bieri Sandra and Bahner Liv, in: bratschi arbitration blog February 15, 2019, administered by Renninger Silvia and Bahner Liv

## **Switzerland - Energy Disputes 2018**

De Vito Bieri Sandra, Vucurovic Anton, Gard Etienne, in: Getting the Deal Trough - Energy Disputes, 2018Reproduced with permission from Law Business Research Ltd. This article was first published in Getting the Deal Through: Energy Disputes 2018, (published in March 2018; contributing editors: Wood William D., Miller Neil Q., Stebbing Holly, Varnado Lauren W. and Ibrahimov Ayaz) For further information please visit > [www.gettingthedealthrough.com](http://www.gettingthedealthrough.com/)</a>.

## **Revision of Swiss Lex Arbitri: From very good to excellent**

De Vito Bieri Sandra zusammen mit Gard Etienne, in: Arbitration Newsletter BWB, November 2017

## **Die Anwendung von EU-Recht aus Sicht eines Schiedsgerichts mit Sitz in der Schweiz**

De Vito Bieri Sandra, in: Dreiländerkonferenz, Vaduz, September 2016

## **Introduction on Innovation and Switzerland**

De Vito Bieri Sandra and Gabriel Simon, in: SCAI Innovation Conference on Expedition and its Limits, Geneva, February 2017

## **Discovery - Wieso, weshalb, warum oder die Frage nach dem richtigen Mass - Interview mit Dr. Bern Ehle**

De Vito Bieri Sandra, in: 3. Tagung zur internationalen Schiedsgerichtsbarkeit am EIZ, Zürich, Mai 2017

## **The application of EU law by arbitral tribunals seated in Switzerland**

De Vito Bieri Sandra, Nünnlist Penelope, in: ASA Bulletin, Vol. 35, No. 1, March 2017

## **Switzerland - Energy Disputes 2017**

De Vito Bieri Sandra, Vucurovic Anton, Gard Etienne, in: Getting the Deal Trough - Energy Disputes, 2017Reproduced with permission from Law Business Research Ltd. This article was first published in Getting the Deal Through: Energy Disputes 2017, (published in March 2017; contributing editors: Wood William D., Miller Neil Q., Hunt Brogdon Lauren, Stebbing Holly, Fulbright Norton Rose) For further information please visit > [www.gettingthedealthrough.com](http://www.gettingthedealthrough.com/)</a>.

## **Emergency in Arbitration**

De Vito Bieri Sandra zusammen mit Bahner Liv, in: Arbitration Newsletter BWB, September 2016

## **Midnight Clause in Business-to-Business IT and IP Agreements**

De Vito Bieri Sandra, Leuzinger Sarah, Arbitration Newsletter BWB, February 2016

## **Arbitration in Switzerland**

De Vito Bieri Sandra, in: AIJA Arbitration Conference - Doing Business with the west, Shanghai, Präsentation März 2015

## **Fitness-Test**

De Vito Bieri Sandra, Newsletter BWB, November 2014

## **Kosten im Schiedsverfahren**

De Vito Bieri Sandra, in: Arbitration Breakfast Meeting, Zürich, Präsentation vom 30. Oktober 2014

## **Swiss Rules of International Arbitration 2012 - erste Erfahrungen des Schiedsgerichtshofs**

De Vito Bieri Sandra, Europainstitut Zürich, Präsentation vom 12. September 2014

## **Process Design - How to Structure Arbitration Proceedings**

De Vito Bieri Sandra, 6th AIJA Arbitration Conference, Wien, Präsentation vom 13. Juni 2014

## **Swiss Rules of International Arbitration 2012 - erste Erfahrungen des Schiedsgerichtshofs**

De Vito Bieri Sandra, in: Mittag Spezial - Europa Institut an der Universität Zürich, Präsentation vom 4. September 2014

## **Arbitration Clauses in Gas Supply Agreements**

De Vito Bieri Sandra und Vučurović Anton, Newsletter BWB, August 2014

## **International Arbitration and Vienna Convention - A love Story?**

De Vito Bieri Sandra und Bächtold Simon, Newsletter BWB, August 2014

## **Banking and Arbitration: Does it fit?**

De Vito Bieri Sandra, AIJA Halbjahreskonferenz, Zürich, Panel discussion vom 19. Mai 2014

## **Arbitration Clauses in Gas Supply Agreements**

De Vito Bieri Sandra und Vučurović Anton, in: Kluwer Arbitration Blog, posted on the 15th May 2014

## **IBA Guidelines on Party Representation in International Arbitration**

De Vito Bieri Sandra, Swiss Arbitration Association (ASA) local Group, Zürich, Präsentation 19. November 2013,

## **Scrutiny of Costs and other Cost Issues**

De Vito Bieri Sandra, in: Konferenz „Visiting the institutions – a visit to the Swiss Chambers' Arbitration Institution“, Zürich, Präsentation vom 19. September 2013

## **The IBA International Principles on Conduct for the legal Profession and the IBA Guidelines on Party Representation in International Arbitration and their effect on us as daily arbitration practitioners**

De Vito Bieri Sandra, ArbitralWomen - Breakfast Meeting, Zürich, Präsentation vom 17. Juni 2013

## **Mediator or Arbitrator? - How far can or should an Arbitrator go in encouraging a settlement?**

De Vito Bieri Sandra, AIJA Halbjahreskonferenz, Helsinki, Präsentation vom 2. Mai 2013

## **Switzerland - International Arbitration**

De Vito Bieri Sandra, zusammen mit Graf Karin, in: Peter Münch/Nicole Conrad (Hrsg.), International Commercial Arbitration - Standard Clauses and Forms, Basel 2013, S. 753 ff.

## **Kommentierung: Art. 42 Swiss Rules 2012**

De Vito Bieri Sandra, in: Tobias Zuberbühler/Christoph Müller/Philipp Habegger (Hrsg.), Swiss Rules of International Arbitration - Commentary, 2. Auflage, Zürich 2013

## **Kommentierung: Art. 4 und 5 der 2012 ICC Rules**

De Vito Bieri Sandra, in: Manuel Arroyo (ed.), Arbitration in Switzerland - The Practitioner's Guide, Biggleswade 2013

## **Speedy Trial**

De Vito Bieri Sandra, AIJA 5th Annual Arbitration Conference, Basel, Präsentation vom 8. März 2013

## **Switzerland: Mountains, Chocolate and Arbitration - The Swiss Rules of International Arbitration**

De Vito Bieri Sandra, in: Konferenz "Arbitration & Business in Warsaw", Warschau, Präsentation vom 19. Januar 2013

## **Allocation of Costs In International Arbitration**

De Vito Bieri Sandra, Moderatorin an der AIJA 4th Annual Arbitration Conference in Venedig vom 23. Mai 2012

## **Die Kostenberechnung und -verteilung im Endschiedsspruch**

De Vito Bieri Sandra, ZAV/ASA Fachgruppe Schiedsgerichtsrecht, Zürich, Präsentation vom 21. November 2011

## **Did I Ask For This? - How to deal with evidence in the construction arbitration**

De Vito Bieri Sandra, Moderatorin an der AIJA 3rd Annual Arbitration Conference in Warschau vom 23. September 2011

## **ADR and Settlement In Arbitration**

De Vito Bieri Sandra, AIJA Annual Arbitration Conference, London, Präsentation vom 18. Juni 2010

## **When Partners Go On Board - Clash of Interests in Law Firms and how to deal with them**

De Vito Bieri Sandra, AIJA Halbjahreskonferenz, London, Präsentation Mai 2009

## **The Real Legal Weapons - Interim Measures in Civil and Criminal Cases**

De Vito Bieri Sandra, zusammen mit Beardsworth Mark, Zürich/St. Gallen 2009

## **Hat das Agreement on Government Procurement (GPA) seine Ziele erreicht – und wohin zielt die Revision?**

De Vito Bieri Sandra, in: Baurecht/Droit de la Construction (BR/DC) 4/2007, S. 221 ff.

# News

## **Chambers Europe Rankings 2024**

We are pleased to announce that Bratschi AG has been recognized in the 2024 edition of the prestigious international Chambers Europe.

21.03.2024

## **Chambers Global Guide 2024**

We are pleased to inform you that Bratschi has once again been recognized this year by the renowned international Chambers Global Ranking.

The «Chambers Global Guide» lists the best lawyers and law firms in over 200 countries around the world.

19.02.2024

## **Kooperation mit IWF Web Solutions**

Im Sommer 2023 durften wir unsere neue Webseite lancieren. Entstanden ist diese aus einer wunderbaren Zusammenarbeit zwischen Bratschi und IWF Web Solutions und Notch.

Unsere Managing Partnerin Sandra De Vito Bieri spricht im Interview mit IWF über das tolle Projekt.

27.09.2023

## **175 Jahre Bundesverfassung**

Zum Jubiläum zeigt der Berner Fotograf Martin Mägli unser Heimatland in den schönsten Facetten. Die Schweizerische Bundesverfassung begleitet von faszinierenden Bildern unberührter Orte, die durch unsere 26 Kantone führen.

18.09.2023

## **bratschiTALK: Nachhaltigkeit ist kein Marketing-Gag – Emmi AG macht es vor – seit 100 Jahren**

28.02.2023

## **Sandra De Vito Bieri has been promoted to the Special Committee of the SCAI Arbitration Court.**

13.01.2021

## **ICSID Tribunal upholds jurisdiction over claims by Swiss Construction Company against the Republic of Kosovo**

05.11.2020