

Marco A. Rizzi

Attorney-at-law LL.M.,
Attorney at law, Partner
Co-Head International Practice



LANGUAGES:

German
English
French
Italian
Spanish

OFFICE:

Zurich Geneva

PHONE:

+41 58 258 10 00

E-MAIL:

marco.rizzi@bratschi.ch

TO THE ONLINE PROFILE:



Vita

Marco's practice embraces all aspects of corporate and transactional work for privately held and stock-exchange listed companies. He also accompanies investors (particularly VCs), enterprises and founders from incorporation throughout the whole life-cycle of enterprises (mainly in the life sciences and technology sectors). Marco co-heads our firm's international practice and is highly experienced in cross-border operations, investments and transactions. He furthermore regularly advises parties in connection with shareholders, transaction-related and commercial disputes. Described as "skilled negotiator", he is valued for his hands-on approach and multiculturalism. Marco is very active in the International Bar Association (IBA), and participates in the organization of conferences like the IBA Global Entrepreneurship Conference and the IBA European Startup Conference.

Professional background

- Partner with Bratschi Ltd. (since 2016)
- Partner with Froriep, Zurich and Madrid (2005-2015)
- Bär & Karrer, Zurich and Lugano (1999-2004)
- Schürmann, Rausch und Rohrer, Zurich and Lugano (1994-1998)

Training

- Master of Laws (LL.M.), King's College London (2000)
- University of Berne (1994)

Reference cases

- Acted for Otto Group in the acquisition of a majority stake in Medgate Group by way of share purchase from Aegis Victoria SA and other parties and subscription of a dedicated capital increase, and in the acquisition of BetterDoc GmbH
- Advised Asendia Holding AG and Asendia Press Edigroup SA in the acquisition of Dynapresse Marketing SA from 7Days Media Services GmbH
- Acted for Bergé Auto (now Astara) in the acquisition of the Hyundai importer and distributor in Switzerland from Alcoba Group
- Advised NASDAQ Stockholm listed Nederman Holding AB in the acquisition of Luwa Air Engineering AG from Gruenwald Equity Group
- Acted for Milan stock-exchange listed Piquadro S.p.A. in the acquisition of Lancel International SA from SWX stock-exchange listed Groupe Richemont
- Advised the shareholders of a new-economy Australian company in the merger (reverse acquisition) of a Swiss company with operations in Europe and Asia
- Acted for SWX stock-exchange listed Therametrics Holding AG (renamed Relief Therapeutics Holding AG) in the business combination with Relief Therapeutics SA and the conversion of a convertible loan
- Advised SWX stock-exchange listed Therametrics Holding AG in the divestiture and spin-off of its CRO activities in Italy, Germany and Rumania
- Advised SWX stock-exchange listed Therametrics Holding AG in a capital increase and right offering
- Acted for SWX stock-exchange listed mondo biotech holding AG (renamed into Therametrics Holding AG) in the business combination with Pierrel Research International S.p.A.
- Advised Swiss biotech company Auris Medical Holding AG in its IPO on Nasdaq and in its pre-IPO business reorganization
- Acted for Swiss biotech company Evolva AG in its series C pre-IPO investment round

Other activities

- IBA LPD Council (as from 2023)
- IBA Closely Held and Growing Business Enterprises Committee, Chair (2019-2020)
- AEHS (Asociación Económica Hispano Suiza, Madrid), member of the Board of Directors (2010-2016)
- Swiss School Madrid (Colegio Suizo Madrid), President of the Board of Directors (2007-2010)

Awards

- recommended for «Commercial, Corporate and M&A» by Legal500 (2023)
- recommended for «Healthcare and Life Sciences» by Legal500 (2023)
- highly recommended «Switzerland - Best Law Firms for M&A» by Leaders League (2023)
- highly recommended «Switzerland - Best Law Firms for Capital Markets» by Leaders League (2023)
- listed as «notable practitioner» for «M&A» by IFLR1000 (2022)
- recommended for «Leading Firms: German-Speaking Switzerland» by Legal500 (2022)
- recommended for «Commercial, Corporate and M&A» by Legal500 (2022)
- recommended for «Healthcare and Life Sciences» by Legal500 (2022)
- highly recommended «Switzerland - Best Law Firms for M&A» by Leaders League (2022)
- highly recommended «Switzerland - Best Law Firms for Capital Markets» by Leaders League (2022)
- listed as «notable practitioner» for «M&A» by IFLR1000 (2021)
- recommended for «Employment» by Legal500 (2021)
- recommended for «Leading Firms: German-Speaking Switzerland» by Legal500 (2021)
- highly recommended «Switzerland - Best Law Firms: Capital Markets» by Leaders League (2021)
- highly recommended «Switzerland - Best Law Firms for Corporate / M&A» by Leaders League (2021)
- recommended for «Banking and finance», «Capital markets», «Employment» and «Leading firms: German-speaking Switzerland» by Legal500 (2019)
- «Foreign expert for Spain in Corporate/M&A» by Chambers Global (since 2016)
- «Foreign expert for Italy in Corporate/M&A» by Chambers Global (2017)
- recommended for «Commercial, Corporate and M&A» by Legal500 (2016)

Memberships

- Swiss Bar Association
- Zurich Bar Association
- IBA (International Bar Association)

Expertise

Employment Law, Stock Exchange Law, Company Law, Governance, Commercial Law, Capital Market Law, Restructurings and Reorganizations, Arbitration, Mergers and Acquisitions (M&A), Contract Law

Practice Groups

Employment Law, Arbitration, Corporate and Transactions, Contracts

Industry groups

Financial Services, International Practice, Pharmaceuticals and Healthcare

Publications

Switzerland - Technology M&A 2020

Arpagaus Reto, Bieri Adrian, Maag Harald, Rizzi Marco, in: Getting The Deal Through - Technology M&A, 2019<div class="content">Reproduced with permission from Law Business Research Ltd. This article was first published in Getting the Deal Through: Technology M&A 2018, (published in November 2018; contributing editors: Wood William D., Miller Neil Q., Stebbing Holly, Varnado Lauren W. and Ibrahimov Ayaz). For further information please visit > www.gettingthedealthrough.com.

Switzerland - Technology M&A 2019

Arpagaus Reto, Bieri Adrian, Maag Harald, Rizzi Marco, in: Getting The Deal Through - Technology M&A, 2018<div class="content">Reproduced with permission from Law Business Research Ltd. This article was first published in Getting the Deal Through: Technology M&A 2018, (published in November 2018; contributing editors: Wood William D., Miller Neil Q., Stebbing Holly, Varnado Lauren W. and Ibrahimov Ayaz). For further information please visit > www.gettingthedealthrough.com.

Kommentierung: BSK OR II Art. 707-715a, 762-763, 894-896 und 926

Marco Rizzi, zusammen mit Martin Wernli in: Honsell Heinrich/Vogt Nedim Peter/Watter Rolf (Hrsg.), Basler Kommentar zum Obligationenrecht II, Art. 530-964 OR, 5. Auflage, 2016

Kommentierung: OR Art. 990-1027, 1054-1017 und 1081-1085

Marco Rizzi, in: Kren Kostkiewicz Jolanta/Wolf Stephan/Amstutz Marc/Fankhauser Roland (Hrsg.), Kommentar Schweizerisches Obligationenrecht, 3., aktualisierte Auflage, 2016

News

Otto Group Acquires a Majority Stake in the Medgate Group

24.03.2022